Referenties

General Managers, inkopers, import-export managers, public relations-managers en andere key players in bedrijven hebben veel baat gehad bij een van onze zakelijke cursussen Braziliaans-Portugees, zoals de Private-Trainingen.

Zij leerden niet alleen de basics van de taal, maar tevens de 'tricks of the trade' ofwel het inspelen op de zeer persoonlijke zakelijke omgangsvormen, die juist in Brazilie volkomen bepalen of je een order binnenhaalt of niet.

Hieronder laten wij enkele bedrijven zien, die mede door onze in-company training, meer zaken met Brazilie hebben kunnen doen of juist meer door hun braziliaanse handelspartner werden gewaardeerd, wat weer resulteerde in meer 'business'. Hieronder enkele van onze klanten uit de enorme lijst van de afgelopen jaren :

- DIJFO DO BRASIL S.A. - GENERAL MANAGER - IN-COMPANY TRAINING
- ERASMUS UNIVERSITY ROTTERDAM - GROUPTRAINING - STUDENTS IBS STAR
- VAN LUIN FOODS BV - IN COMPANY TRAINING - IMPORT MANAGER
- WHITES & RAWS SUGARTRADERS - IC TRAINING - BOARD OF DIRECTORS
- PHILIPS ELECTRONICS N.V. - EINDHOVEN - IN-COMANY TRAINING
- UNILEVER NETHERLANDS N.V. - ROTTERDAM - CEO SÃO PAULO (masterclass)
- NEDERLANDSE FINANCIERINGSBANK F.M.O. - DEN HAAG - IC TRAINING
- NOVATUG NETHERLANDS - IN COMPANY TRAINING - GENERAL MANAGER
- KUEHNE & NAGEL B.V. - ROTTERDAM - TWO IMPORT MANAGERS
- LPF PACKAGING B.V. - GRONINGEN - GENERAL MANAGER
- UNILEVER NETHERLANDS- ROTTERDAM - C.E.O. SÃO PAULO (masterclass)
- ING BANK NV - SALES MANAGER LATAM (masterclass)
- BOOKINGS DOT COM - GENERAL MANAGER
- FEIJENOORD FOOTBALL CLUB - ROTTERDAM - PUBLIC RELATIONS OFFICER
- ARCUS B.V. - SALES MANAGER - BRAZILIAN MARKET
- KUEHNE & HEITS - DORDRECHT- DISTRIBUTION MANAGER FOR LATAM

- AMSTERDAM ARENA ADVISORY - SALES MANAGER ARENA DO BRASIL (masterclass)
- CARGILL INTERNATIONAL - AMSTELVEEN - SENIOR SALES MANAGER
- MINISTERIE VAN BUITENLANDSE ZAKEN - AMBASSADERAAD BRASÍLIA - DF
- IXWARE INTERNATIONAL - VLAARDINGEN - EXPORT MANAGER
- DANONE NEDERLAND - AMSTERDAM - SALESMANAGER BRAZILIE
- ROTTERDAM INVESTMENT AGENCY - SENIOR MANAGER BUSINESS RELATIONS
- RABO DEVELOPMENT - SENIOR BANKING ADVISOR (masterclass)
- SHELL NETHERLANDS - THE HAGUE - 2 SENIOR EXECUTIVES (masterclass)
- PORT OF ROTTERDAM (HAVENBEDRIJF) - SENIOR CONSULTANT RECIFE
- SQUARELL TECNOLOGY - HILLEGOM - SENIOR SALES MANAGER
- BRASKEM EUROPE BV - SENIOR STAFF FOR DUTCH OFFICE
- CIE - CENTRE FOR INTERNATIONAL HERITAGE - LEIDEN - CONSULTANT
- NETHERLANDS AGRIBUSINESS SUPPORT - CHIEF REPRESENTATIVE
- PHILIPS CONSUMER LIFESTYLE NEDERLAND - SENIOR MANAGER (masterclass)
- CITADEL INDUSTRIES BV - HILVERSUM - EMERGING MARKETS MANAGER
- ABN-AMR0 (BANCO REAL) - PROPERTY MANAGER BRAZIL (masterclass)
- UNILEVER R&D - MANAGER SUPPLY CHAIN STRATEGY & TECHNOLOGY UNIT
- SMIT TAK NETHERLANDS - CAPTAIN OF VESSEL (masterclass)
- ARCHI ROTTERDAM BV - GENERAL MANAGER
- VAN HESSEN AUTOMATISERING - RIDDERKERK - SALES MANEGER
- HERTEL BELGIUM - WIJNEGEM - INVESTMENT MANAGER
- STC NETHERLANDS - MANAGER FOR DEVELOPMENT NAVAL COURSES {
- REXEL ELECTRICAL APPLIANCES - G.M. NEW PLANT in SÃO PAULO
- MAMMOET BV SCHIEDAM - CHIEF OPERATORS SÃO PAULO (masterclass)
- HANZE HOGE SCHOOL - GRONINGEN - AID TO UNIV. OF ANGOLA (masterclass)
- VAN OORD DREDGING AND MARINE SYSTEMS - SALES EXECUTIVE SÃO PAULO
- NOBLE DRILLING SERVICES INC. - CAPTAIN OF DRILLING VESSEL (masterclass)
- FRAMES GROUP OIL & GAS TECNOLOGY - FUTURE C.E.O. RIO DE JANEIRO
- PHILIPS CONSUMER LIFESTYLE - BUSINESS GROUP COFFEE - SENIOR MANAGER (masterclass)
- ERASMUS UNIVERSITY ROTTERDAM - GROUPTRAINING MASTERSTUDENTS - IBS STAR 2011
- DAF TRUCKS EINDHOVEN NV - C.E.O. DAF CAMINHÕES DO BRASIL - S. Paulo (masterclass)
- AGC CHEMICALS EUROPE BV - AMSTERDAM - CEO (new office) São Paulo (masterclass)
- AKZO NOBEL NV - SÃO PAULO - REGIONAL MANAGER LATAM (masterclass)

- PHILIPS ELECTRONICS - C.F.O. HEADOFFICE SÃO PAULO (masterclass)
- K.P.M.G. CHIEF AUDITOR SÃO PAULO (masterclass)
- ARCADIS NV - CEO & FAMILY - SÃO PAULO (masterclass)
- REKKOF INDUSTRIAL DO BRASIL - CEO NEW PLANT GOIANIA (masterclass)
- PACIFIC DRILLING - CEO RIO DE JANEIRO (masterclass)
- VALE DO RIO DOCE - PROJECTLEADER FOR MOCAMBIQUE (masterclass)
- RABOBANK UTRECHT - SENIOR BANKING ADVISOR (masterclass)
- PLUSFOOD BV - MANAGER I & D EUROPE
- INSPIRED SEARCH B.V. - GENERAL MANAGER
- HERDER DO BRASIL S.A. - CEO SAO PAULO (masterclass)
- THALES GROUP EUROPE - CEO RIO DE JANEIRO (masterclass)
- ALEWIJNSE DO BRASIL - CEO RIO DE JANEIRO (masterclass)
- HOLLAND MARINE HOUSE BRAZIL - GENERAL MANAGER (masterclass)
- VABIX LOGISTICS ROTTERDAM - GENERAL MANAGER (masterclass)
- AMGEN EUROPE B.V. - INTERNATIONAL OPERATIONS MANAGER (masterclass)
- DELTARES DELFT - WATER RESOURCES MANAGEMENT ADVISOR
- FUGRO MARINE SERVICES - LEIDSCHENDAM - GEN. MANAGER RIO DE JANEIRO (masterclass)
- HUXLEY ASSOCIATES BELGIUM - BRUSSELS - SENIOR MARKETING MANAGER (masterclass)
- MINISTRY OF ECONOMIC AFFAIRS - COUSELLOR S & T - CONSULATE SÃO PAULO (masterclass)
- NEDERLANDS FORENSISCH INSTITUUT (N.F.I.) - SENIOR RESEARCH MANAGER (masterclass)
- VANDERLANDE INDUSTRIES BV - VEGHEL - PROJECT MANAGER NEW OFFICE SP (masterclass)
- PETROBRAS NETHERLANDS - ROTTERDAM - SENIOR CONTROLLER
- UNIVERSAL HOME ENTERTAINMENT - AMSTERDAM - FUTURE GEN. MANAGER SP (masterclass)
- DANONE NEDERLAND - SENIOR SALES MANAGER - RIO DE JANEIRO (masterclass)
- ORACLE BV - UTRECHT - SENIOR CONSULTANT FOR BRAZ. MARKET (masterclass)
- MINISTRY OF ECONOMIC AFFAIRS - AGRICULTURAL ATTACHE CONSULATE IN SP (masterclass)
- MINSTRY OF DEFENSE - MILITARY ATTACHÉ FOR DUTCH EMBASSY BRASÍLIA (masterclass)
- K.P.M.G. ACCOUNTANTS N.V. - SENIOR CONSULTANT FOR SÃO PAULO (masterclass)
- ERNST & YOUNG ADVISORY AMSTERDAM - SENIOR CONSULTANT - SÃO PAULO (masterclass)
- K.P.M.G. ACCOUNTANTS N.V. - 2ND SENIOR CONSULTANT FOR SÃO PAULO (masterclass)
- UNILEVER NETHERLANDS - VLAARDINGEN - PLANT MANAGER - VALINHOS (masterclass)
- FORUMINVEST B.V. - LAREN - GENERAL MANAGER - OFFICE SÃO PAULO (masterclass)

- BENTLEY EUROPE B.V. - HOOFDDORP - SALESMANAGER FOR LATIN AMERICA (masterclass)
- MINISTERY OF DEFENSE - MILITARY ASSISTENT ATTACHÉ - DUTCH EMBASSY (masterclass)
- ENERGY COMMERCE B.V. - BREDA - ENGLISH COURSE BRAZILIAN MANAGER (masterclass)
- HOLLAND CASINO - AMSTERDAM - MANAGER EMERGING MARKETS LATAM (masterclass)
- VAN DER LEUN INSTALLATIEBOUW - SLIEDRECHT - BUSINESS-GROUP (masterclass)
- ACCOR NEDERLAND - GENERAL MANAGER SOFITEL - RIO DE JANEIRO (masterclass)
- PROXIMO HOLDING - AMERSFOORT - GENERAL MANAGER (masterclass)
- IMCOPA FOOD INGREDIENTS B.V. - 's-HERTOGENBOSCH - Q.A. MANAGER (masterclass)
- GASMEETSTATON (VAT LOGISTICS) BV - MAASVLAKTE - GEN. MANAGER (masterclass)
- ZEELAND SEAPORTS - TERNEUZEN - MARKETING & SALES MANAGER (masterclass)
- S.B.M OFFSHORE - SCHIEDAM - SENIOR ENGEINEER FOR RIO DE JANEIRO (masterclass)
- ANHEUSER BUSCH - AB-IMBEV BREWERIES SÃO PAULO - SALESMANAGER (masterclass)
- FRAMES GROUP OIL & GAS - ZOETERWOUDE - PROJECT ENGINEER RIO DE JANEIRO
- RED BOX SERVICES - ROTTERDAM - PROJECT MANAGER RIO DE JANEIRO (masterclass)
- JEAN DE SMET - GROOTHANDEL STRIJKSTOKKEN - GENERAL MANAGER (masterclass)
- FRAMES GROUP OIL & GAS - ZOETERWOUDE - HEAD ENGINEER RIO DE JANEIRO
- UNITED TOW MASTERS LTD - HONG KONG - GENERAL MANAGER RIO DE JANEIRO (masterclass)
- SANMARTIN EUROPE B.V. - BREDA - BUSINESS GROUP FOR ENHANCING BUSINESS (businessgroup)
- VERHOEVEN MANAGEMENT B.V. - AMSTERDAM - GENERAL MANAGER (masterclass)
- FRIESLAND CAMPINA BV - MANAGER / SENIOR CONSULTANT LATIN AMERICA
- RABOBANK UTRECHT - MANAGER SICREDI BANK PROJECT - PORTO ALEGRE (masterclass)
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Bent u net als bovenstaande bedrijven ook geinteresseerd in een van onze zakelijke trainigen, kijk dan verder onder het menu boven in 'business training'.